

DRIVETRAIN LEARNING



NAVIGATE the market

Contact us for more information about our Navigate module series
DriveTrain Learning, LLC, 919.665.8658 or via email at michaelh@drivetrainlearning.com

Commercial Managed Care Series

Commercial Managed Care

Health Economics and Outcomes Research

Pharmacy Benefit Managers

Pharmaceutical Contracting

Provider Series

Field Reimbursement

Healthcare Quality

Integrated Delivery Network (IDN) & Health Systems

Provider Groups

Public Healthcare Series

Academic Medical Centers

Alternative Sites of Care

Disparities in Health: The Color of Care- African Americans

Federal Government

Inflation Reduction Act of 2022

MACRA

Medicaid

Medicare

No Surprises Act of 2020

Social Determinants of Health

Distribution Series

Pharmaceutical Distribution

Specialty Pharmacy

WHITEPAPERS

Curiosity and Business Acumen

Customer Decision Criteria

Gaining Commitment

Commercial Managed care	Public Healthcare	Providers	Distribution
Health Outcomes Trends	Medicaid-Coaching	IDN 340b	Specialty Pharmacy Reimbursement
Health Outcomes-Future State	Medicaid-Funding	IDN Quality Ratings	Specialty Pharmacy Challenges
Managed Care Coaching	Medicaid-Quality	IDN Trends	Specialty Pharmacy Formulary Decisions
Managed Care Opportunities	Medicaid Trends	Merger & Acquisition Activity in Healthcare	Specialty Pharmacy Trends
Managed Care Quality Measures	Medicare Part B vs. Part D		Specialty Pharmacy Curiosity
Managed Care Resources	Medicare Part D vs. Commercial		
Managed Care Trends	Medical-Quality		
	Medicare Trends		
	Medicare Resources		
	Triple Aim and Public Payers		

Other Navigate Series Podcasts

Account Strategies- Account Research
 Account Planning- Curiosity
 Account Planning- Staying Current

Business Acumen for a Leader
 Coaching Others to Build Business Acumen
 Developing and Coaching Business Acumen

Medicare Part A: Hospital Insurance

Medicare Part B: Medical Insurance

Medicare Part C: Medicare Advantage

Medicare Part D: Prescription Drug Coverage

Medigap Plan G: Supplemental Insurance

MACs: Medicare Administrative Contractors

WORKSHOPS

Curiosity & Business Acumen with Participant Guide

Curiosity & Observation with Participant Guide

Developing the Year Long Roadmap with Participant Guide